

Azalea Capital is a private equity firm with offices in Greenville, SC and Birmingham, AL. We provide strategic equity capital to middle-market companies in the Southeast to facilitate management buyouts, business recapitalizations, and growth plans.

INVESTMENT CRITERIA

Geographic Focus

Southeastern United States

Company Size

Minimum Annual Revenues of \$10 million
EBITDA of \$2 to \$10 Million

Focus Industries

Manufacturing
Value-Added Distribution
Business Services
Consumer Products
Healthcare

Management

Prefer Management Team to Participate in Ownership

Business Characteristics

Assets and/or Cash Flow to Support Capital Structure
Established Products and Services
Secure Market Position and Competitive Advantage
Reasonable Capex Requirements
Low Risk of Technological Obsolescence

Types of Transactions

Buyouts, Growth Capital, Recapitalizations
Underperforming Situations
Corporate Carve Outs

CURRENT INVESTMENTS



Designs & Manufactures Automotive Body Cloth for OEMs on a Global Basis
Greenville, SC
MBO/Corporate Carve Out



Provides DC Power & Engineering Services to Wireless Communications Industry
Charlotte, NC
Recapitalization/Growth Equity



Packages & Distributes Specialty Chemicals for Consumer Markets
Palm Coast, FL
Recapitalization



Provides Flexible Packaging Solutions for Consumer & Industrial Markets
Tampa, FL
Recapitalization

RECENT EXITS



Extrudes Polyolefin Film for Critical Applications
Gray Court, SC
Growth Equity
Sold to: Strategic
Exited June 2010



Manufactures Pizza Crusts & Frozen Pizzas under Mama Mary's & Mystic Pizza Brands
Spartanburg, SC
Recapitalization/Growth Equity
Sold to: Financial
Exited December 2009



Exited August 2007

Provides Maintenance & Repair Services to Power Generation Utilities
Anderson, SC
Recapitalization
Sold to: Strategic



Exited May 2005

Manufactures & Supplies Engineered Parts for Plastic & Rubber Products Industry
Atlanta, GA
Recapitalization
Sold to: Financial

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